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ORGANIZED BY:



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Real Estate Investment Vehicules Seminar – 24 February 2016, Stockholm

08:00 REGISTRATION

09:00 WELCOME & INTRODUCTION

Mathilde Hildenfeldt, *Managing Director, Swedish & Nordic Chamber of Commerce, Luxembourg*
Michael Hornsby, *Partner, EMEA Real Estate Funds Leader, EY Luxembourg*

09:10 THE INSTITUTIONAL REAL ESTATE MARKET IN EUROPE – LUXEMBOURG AS A KEY DOMICILE

- Global and European trends in real estate investments
- Key trends and success factors
- History and current state of Luxembourg as a key domicile
- High level overview of key regulation driving market activity

Michael Hornsby, *Partner, EMEA Real Estate Funds Leader, EY Luxembourg*

09:40 THE SWEDISH / NORDIC INSTITUTIONAL REAL ESTATE MARKET

- Presenting and analyzing key data and statistics
- The role of domestic and international investors in this market
- Comments on the use of Luxembourg as a key domicile

Jan Rosengren, *Senior Advisor/Partner, Newsec, Stockholm*

10:15 COFFEE BREAK

10:30 Panel 1:

WHAT IS THE FUTURE OF LUXEMBOURG AS A KEY DOMICILE FOR INSTITUTIONAL REAL ESTATE INVESTMENT STRUCTURES

- Discuss the advantages of Luxembourg as a key domicile
- Overview of common structures on how and why they work
- Challenges of Luxembourg as a fund centre
- Overview of typical operating models

MODERATOR:

Michael Hornsby, *Partner, EMEA Real Estate Funds Leader, EY Luxembourg*

PANELISTS:

Augustin de Longeaux, *Counsel, Clifford Chance, Luxembourg*

Anita Lyse, *Head of Real Estate and Nordic desk leader, Alter Domus*

Pierre Weimerskirch, *Managing Partner, Luxembourg Investment Solutions*

David C. Neil, *CEO, Genesta, Stockholm*

11:15 Panel 2:

DEVELOPMENTS IN SWEDISH INVESTMENT STRUCTURES – OPTIMIZING OUTCOMES FOR INVESTORS

- Overview of typical operating models
- Overview of typical real estate holding structures
- Key issues in structuring transactions
- Advantages and disadvantages of linking Swedish investment structures with Luxembourg structures

MODERATOR:

Michael Hornsby, *Partner, EMEA Real Estate Funds Leader, EY Luxembourg*

PANELISTS:

Gergely Szatmári, *Director, EY Luxembourg*

Magnus Larsén, *Partner, Skeppsbron Skatt, Stockholm*

Niclas Rockborn, *Partner, Gernandt & Danielsson, Stockholm*

12:15 NETWORKING LUNCH